

IMPACT OF GIVING

Partnership is the Key
to Our Pioneering Spirit



“Life’s persistent and most urgent question is, ‘What are you doing for others?’”

Martin Luther King Jr.

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Dear Friends,

At its highest aspiration, philanthropy is a way to fulfill our desire to have meaningful impact and change people's lives in a profound way. As a not-for-profit network, Sutter Health's philanthropic partnerships innovate care, create vital new programs, fund critical research and expand access to care for our patients and their families.

Sutter Health continues to sharpen its focus on patient care, asking ourselves, "What is the patient's experience and what are we able to do to make their experience better?"

Thanks to generous community members like you and the 253 first-time gifts to Memorial Medical Center, in 2016, we raised \$361,446. Through your gifts, you are ensuring Sutter Health patients get the right care at the right place at the right time.

In 2016, Sutter Health and Sutter Health Valley Area Hospitals were recognized as two of the nation's top five performers among large health care systems. And in 2017, Memorial Medical Center was ranked #32 (of 412) on U.S. News & World Report's list of 'Best Hospitals in California'. Memorial Medical Center was also recognized as high-performing in Colon Cancer Surgery and heart failure. Our pioneering spirit, fueled by a strong culture of community philanthropy, is leading the nation in patient care, patient satisfaction, cost and efficiency.

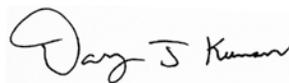
In our Impact of Giving report, you will read about our philanthropic partners and how they are providing a higher level of care for patients needing cardiac care through the new Heart and Vascular Institute, more timely care for neurological patients seeking emergency services for stroke or aneurysm, and the support of our volunteers donating their time and money.

Your partnership is the key to our pioneering spirit and makes exceptional patient care possible. Thank you for your past support and we look forward to partnering with you in the future to provide our community with exceptional care with the purchase and installation of the new neuro-biplane.

With gratitude,



Lisa Hume
Director of Philanthropy
Memorial Hospital Foundation



Daryn Kumar
CEO
Memorial Medical Center

The Year in Review

Memorial Medical Center Facts-at-a-Glance

Funds raised in 2016 **\$361,446**

45,273
Outpatient visits

2,282
Number of employees

166
Number of volunteers



77,307

Emergency department visits

17,143
Inpatient discharges

1,997 Number of births

604
Number of physicians



12,569
Number of heart procedures and interventions



452
Number of employees at Memorial Medical Center who are donors

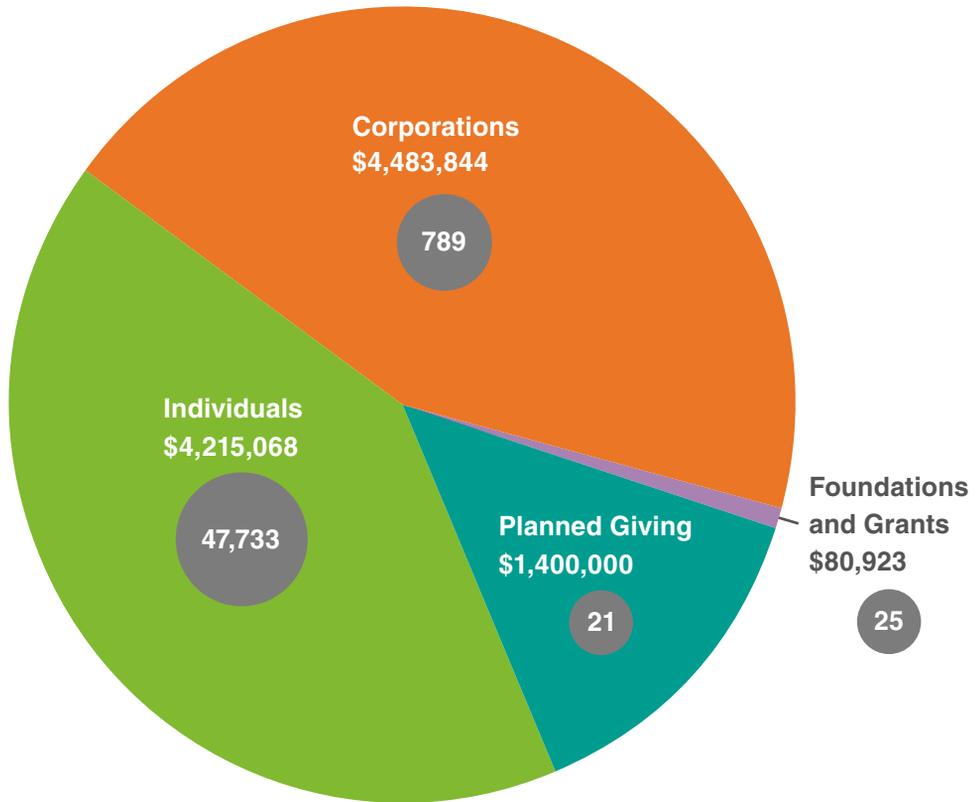
10,657 Number of surgeries

29,696
Number of infusion procedures



4,327
Number of endoscopies

Valley Area Philanthropy Facts-at-a-Glance



● Number of gifts associated with them.



Amount given to 11 Sutter Health Valley Area Hospital Foundations in 2016*

\$10,179,834

**Total number
of gifts**
48,568

**Number of
first time gifts**
2,065

*Memorial Hospital, Los Banos, Memorial Medical Center, Sutter Amador Hospital, Sutter Auburn Faith Hospital, Sutter Davis Hospital, Sutter Gould Medical Foundation, Sutter Medical Center, Sacramento, Sutter Medical Foundation, Sutter Roseville Medical Center, Sutter Solano Medical Center and Sutter Tracy Community Hospital

A Year in Review

Impact of Philanthropy

Within the next decade, healthcare as we know it will be remarkably different. There will be precision therapies based on your own genetic profile, intelligent research will yield more lifesaving discoveries and the programs and services you have access to will be better and more personalized. Philanthropic partnerships will play a vital role in this transformation.

Neuro Bi-plane

Each year, thousands of patients throughout the Valley Area receive outstanding care through the Sutter Neuroscience Institute (SNI). Thanks to a matching grant opportunity from Sutter Health and the many community members who donated, Memorial Medical Center installed a significant piece of equipment — a neuro bi-plane — for the timely treatment of neurovascular disorders such as stroke and brain injuries.



3D Mammography

Your gifts allow us to upgrade breast cancer detection technology helping radiologists better visualize breast tissue and determine the size, shape and location of potential tumors. This technology also significantly increases cancer detection rates while decreasing the number of call backs.



Giving the Gift of Time

Volunteer Services

Fran Alboth's desire to volunteer at Memorial Medical Center dates back 25 years following a needed surgery. She was so grateful for the care she received, she was motivated to give back.

All these years later, Fran knows the value of quality healthcare close to home. Recently, Fran had to utilize the hospital again. When she arrived at the emergency department, she was faced with life-altering choices. "The nurses were very caring and understanding of what I was going through," she said. "They printed our information so we could make the best treatment decision for my situation."

While recovering in the ICU, one of Fran's main concerns was her ability to return to volunteering. Today, she is back supporting patients and their families as they cope with being in the hospital.

At Sutter Health, we recognize the importance of volunteer partnership. Without our volunteers, Memorial Medical Center would not be able to impact the lives of thousands of patients each year. Our volunteers are vital to the success of our hospital.

Although the impact our volunteers make is substantial, the question often arises of why people volunteer their time and give back to the hospital. Every volunteer's reason for giving back is unique. Many people volunteer because they are seeking purpose in life, others want to donate time, or money; some simply enjoy the interactions with patients and their families and a number of our volunteers have been patients themselves — like Fran Alboth — and would like to give back to show as appreciation for receiving compassionate care. Whatever their motivation, our volunteers are an instrumental part of the care we provide to our community.

100 percent of your philanthropic contribution will benefit the program or service you designate.

For more information about how you can become a philanthropic partner contact:

Lisa Hume
Director of Philanthropy
209-530-3777

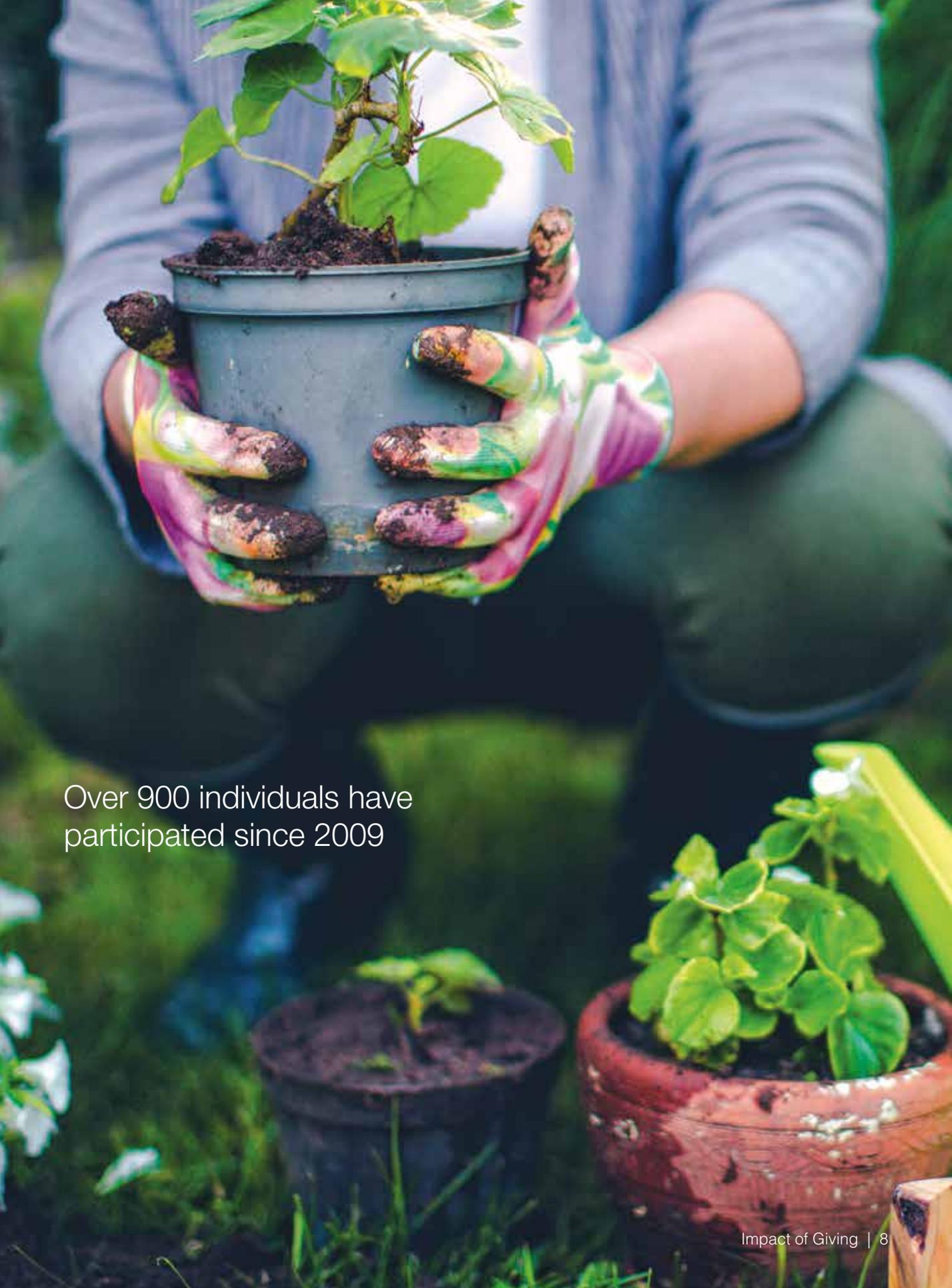
or
Brad de la Cruz
Senior Development Officer
209-530-3698

memorialmedicalcenter.org/foundation

Cancer Care

Complementary Therapy

Thanks in part to philanthropic contributions, Complementary Therapy programs are provided to cancer survivors and their caregivers with the focus on helping patients cope with cancer and the emotional burden that comes along with that diagnosis. More than 300 individuals currently benefit from these programs and more than 900 have participated since 2009. Some of the therapies include art, writing, photography, music, gardening, movement, strength and fitness, Pilates, yoga, aquatic therapy, walking and cycling. Our goal is to help patients manage cancer symptoms while improving their quality of life and reducing fear, pain, depression and anxiety. Through cancer complementary therapies, patients and their families find an opportunity to develop friendships, find inspiration while receiving support from others and live a happier and healthier life.



Over 900 individuals have participated since 2009

Funding Priorities

Memorial Hospital Foundation and Sutter Health Valley Area

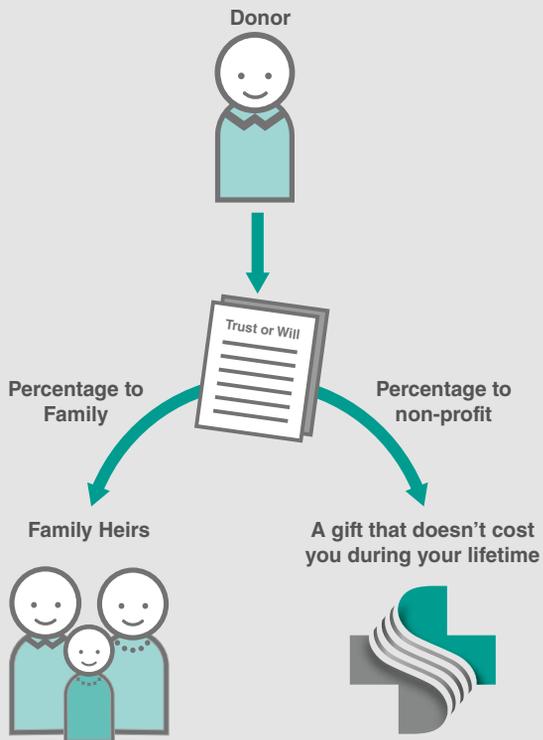
Cancer support: 3D tomography is a great example of how philanthropy helps us put the very best tools in the hands of clinicians faster. With philanthropic partnerships, we are able to upgrade breast cancer detection technology across the Valley Area, helping radiologists better visualize breast tissue and determine the size, shape and location of potential tumors.

Heart and Vascular Institute: A Heart and Vascular Institute at Memorial Medical Center will provide transformative cardiovascular care to the community of the Central Valley. Providing state-of-the-art care without the need to travel long distances for advanced treatments.

Medical research: The Sutter Institute for Medical Research (SIMR) combines world-class research efforts with community-based medical care. Through SIMR, physicians take part in hundreds of research studies, advancing our understanding of disease prevention, diagnosis and treatment. In addition, Sutter Health is raising funds to support a Biobank that will link blood sample data and electronic health record information from consenting patients. These studies will help researchers better understand how people develop disease over time, leading to more personalized treatment and improved care.



The Bruno Family made a philanthropic investment in Memorial Medical Center's new Heart and Vascular Institute. "We experienced first-hand the benefits of receiving care from our local medical center. When our dad, Matt, was treated at MMC, we very much appreciated the compassionate care he received," said Tony Bruno, seen here with mother, Barbara and Memorial Medical Center's CEO, Daryn Kumar.



Leave a Legacy

You and your family can be a part of the future of healthcare through thoughtful planning today. We are here to work with you to determine how to leave your legacy while supporting the area of healthcare most important to you. Whether it's leaving your local Sutter hospital in your will or trust (see diagram on left) or creating a gift that pays you income, you can make a visionary philanthropic investment toward the health of your community.



For more information about planned giving, please contact Rebecca Thompson, Director of Philanthropy, Planned Giving at 916-887-7067 or ThompsRM@sutterhealth.org

